



**“THE COMPLETE BANKING & OFFICE AUTOMATION SOLUTIONS”**

**SOLUTIONS YOU CAN  
COUNT ON...**



## Company History

**House of Business Machines** is an office Automation & Banking Solution company. The company is the part of an International Empire Traders Group which was established in 1984 with a vision of being in the market leadership in the field of an Office Automation & Banking Solutions, which the group has attained with its untiring efforts, unmatched services and after sales support capturing above 80% of the market share in this domain in UAE only.

IET Group of Companies has a substantial presence in the Middle East & Africa with above 15 office locations in UAE, Saudi Arabia, Qatar, Pakistan and Sudan. We are also planning our expansion in Mauritania, Oman, Kuwait & Kenya.

At present the group of companies has a customer base of over 7000 satisfied clients all over the world.

## Brief Introduction

House of Business Machines (Pvt). Ltd, Pakistan is a step forward towards the group of companies 'international presence with a focus to provide the similar quality of services to the Pakistan Region and benefit the Market with the vast experience of the group in this field.

The most valuable asset in our company is our Team, who all are technically qualified professionals, committed and capable of providing innovative and cost-effective solutions to the challenging Business requirements. We have a number of qualified sales staff in Pakistan backed by Support Engineers & Technical staffs that are always on their toes to meet the markets growing needs and satisfy our customers.

Offering timely, quality and indiscriminate services for every client, using proven methodologies coupled with long term support and maintenance has amounted to ideal solutions tailored to fit the requirements and needs of every company in any stream of business not limited to Banks, Currency Exchanges, Construction Companies, Govt. & Privates Organization.

## Our Business Approach

**HOBM** differentiates itself from others in the field of banking machines, through its attitude and approach towards the clients, it strives to explore new means of customer services in the best possible time and with quality resources and of course our most distinguished difference is our products by virtue of their features, flexibility, speed and most importantly post-sales training and support.

We look forward to prestige our company by adding your name in the clientele serving you better in the area of your requirement and achieve mutually awarding strong relationship.

## Our Vision

**HOBM** is one of the leading banking machines & solutions providing company which leads from the front by their visions.

- Customer focus, Qualitative Services, Unmatched After-Sales Support
- To be the world's most efficient and innovative banking solutions company
- To provide costumers the ease of operations from their comfort zone

## Our Missions

**HOBM** is one of the leading banking machines & solutions providing company which leads from the front by their missions

- To attain the market leading position in Pakistan in the domain of Office Automation & Banking Solution with a customer centric approach
- To evolve as a leading banking machines company
- To provide unmatched quality of cash processing machines and solutions at competitive prices

## Product Categories

House of Business Machines has under its umbrella a number of equipment and solutions suited to meet the business requirements in the following categories:

### Cash & Coin Processing Equipment

Either your requirement is cash counting, counterfeit detection, currency discriminator or coin counting and sorting machine for individual use or heavy industrial use to meet the requirement of front / back office use in a bank, hospital, school, supermarket or CIT company, we have a product within our product line which fits to your requirement and needs.



### ATM, Cash Recycler, CCDM, CDM & KIOSK (Self and Customize)

We are providing a wide range of ATM, ATM Recycler, CDM & KIOSK. All are self-service and totally customizable solutions as per client requirement with fully software supports



## Cheque Printing & Scanning Solutions (Back Office & Self Service)

We are providing a wide range of printing equipment & solutions meetings, All are the needs for back-office, desktop and self-service check printing, scanning & sorting specific to banking industry, outsource printing & CITs.



## Photocopiers, Duplicators & Transactions printers

Imaging, photocopying & duplicating has been the need of our day in our offices, schools, colleges and business. HOBM offer its services and consultancies in this field to provide you with the best and most suited solution ranging from outright purchase to pay per click solution.



## Document time Stamp, Attendance & Access Machines

Tracking of documents and employees check in and check out details, integration with payroll systems, analysis and reports or restricting and authorizing access to sensitive areas require a reliable, sober and state of the art time & attendances & access control system. Your requirements & our business domain understanding & technical proficiency bring you a solution you are looking for.



## Shredders

Information security is one of the main focuses in the growing technological era. Companies have to observe a great caution in destruction of paper, confidential files & archives that are no longer required. Shredders & disintegrators robust technology is your need and we possess the capacity to map your requirements in this domain. We are providing solution from small to industrial level shredders.





## Customized Software Solutions

HOBM with its in house software division equipped with highly professional team of programmers, software analysts & engineers is capable to build software solutions specifically designed in accordance to your business domain. We have the experience to build from windows desktop application to real-time banking integrated solutions.



## Our Group Business Associated Partners

With our Endeavour to become the Total Office Automation & Banking Solution Company, our business group has teamed up with some of the top Industry vendors for their specialized Products and Solutions.

Glory is the one of the biggest and rising manufacturing company. It was found in Himeji, Japan. The Glory sells their product more than 50 countries through its world wide network



In the market of the world Hitachi is leads from the top in the automation, electrical, defense, financial services, telecommunication and much more manufacturing and designing

**HITACHI**

Rototype is a leading company in the development and production of machines and systems for cheque printing & office automation in the Banking and Para Banking sector, Postal Administration, Lottery Agencies etc.



PLUS is one of the leading companies in Korea manufacturing a range of currency counters and discriminators to fit a vast variety of business requirements

plus BANKING MACHINES CO.,LTD.

GRG Banking is a subsidiary of Guangzhou Radio Group (GRG) that was established in 1957. I was Leading in hardware manufacture.



Baijia is the one of the professional manufacture company of banking and other maches. Their products are selling in more than 20 countries.



Chihua is one of the knowing company of group which probably deals in the banking machines and others. This group is one of the leading group across the world



Dors is one of the renown brands engaged in production and sales of equipment for detection of bank notes, securities and other documents possessing protective features.



Daejin Kostal Co. is one of the top industry leaders in the manufacturing of and development of paper shredders meets the requirement of business and industrial use.





Do cash is a Germany based company of professional cash handling equipment and owner of DoCash trademark.

 DoCash®

GBC was incorporated in 1947. Since then, GBC has grown to become a listed multinational company manufacturing and marketing a diverse line of Office, Educational and Reprographic products worldwide



Rexel product portfolio ranges from shredders, trimmers and an extensive range of filing products to desk accessories and desktop tools. The high quality products are perfect for all your workspace needs - whether in a large office or at home



Widmer Time Recorder Co., Inc. is one of the largest manufacturers of Time and Date Stamps in the world. The company has a range of products in time stamping, electronic embossing, payroll recorders & currency validators

**WIDMER** | Time Recorder Co., Inc.

Matica designs, manufactures and markets card personalization systems and card mailing systems for customers around the world in a range of industries.



An experienced manufacturer NIDEKA, engages in advanced time & attendance recorder, door access controller, security guard patrol system, paper shredder, time stamp and many other office appliances



A company dealing in a wide range of serial impact printers, transactional printers and thermal printers. All of them are based on innovative and “state of the art” solutions for connectivity, emulations and languages.



Bodet design and manufacture a wide range of professional systems all related to Time, already installed and trusted by thousands of businesses in the UK& abroad



TROY solutions manage, secure and simplify end-to-end enterprise printing environments. TROY offers application software, security printing hardware and specialized consumables for securely printing checks, money orders, transcripts, prescriptions and other important documents



## Our Group Clients

Our Group of Companies has helped many clients around Middle East & Africa in their Office Automation & Banking Solution needs since its inception. Here's a small sampler of our customers from enterprising startups to established organizations in various domain like telecom, banking, education, Govt. & private sector

		
		
		
		



BankIslami



بنك دبي الإسلامي  
Dubai Islamic Bank



The First MicroFinance Bank Ltd  
Enabling Individuals



Meezan Bank  
The Premier Islamic Bank



سامبا  
samba



The Bank of Khyber



alBaraka



The Aga Khan  
University Hospital

**METRO**



Carrefour



**AMRELI STEELS**